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What is your greatest achievement to date?

In your opinion, what are the current and future challenges for international shipping?

HÖEGH AUTOLINERS
INTERVIEW by Gibraltar Shipping

The Hoegh Autoliners Madrid office covers all the local area including North Africa. Together with our agents we support all Höegh Autoliners' routes in and out of the countries in the region. In Spain we regularly trade call at the ports of Barcelona, Gijon, Segovia, Santander, Valencia and Vigo. We also serve Portugal, Italy, Morocco, Tunisia, Algeria and Morocco. From Madrid, my team and I provide sales, pricing, customer service and documentation to customers in the area. Meanwhile, we also support the Head Office in Oslo (Norway) in regards to the vessels calling at the different ports in contracting and controlling port services.

Höegh Autoliners is one of the main players within the Ro/ Ro shipping sector. What makes your proposition special?

For example we have lately taken delivery of six newbuildings on the New Horizon design. This is a new generation of PCTCs with many technical advancements. With a refined design, the New Horizon vessels are the world's largest PCTCs by capacity and they allow us to carry cargoes up to 4.5 m of height and 12 m of width. Furthermore, the ramp is capable of handling up to 375 tons.

What services have a higher demand and why?

New design, new choices of materials and technological ad-

vancements also makes the New Horizon vessels emit less CO2 per unit transported than traditional PCTCs.

In your opinion, what are the current and future challenges for international shipping?

Shipping has gone through so many changes called "commodified", which has put freight rates under pressure over several years. With our current oversupply of vessels in the market and a weak global trade, the challenge is keeping rates at sustainable levels continuous. However, this trend has also enabled us to review our processes and eliminate waste, as well as seeking new value propositions to our customers, so it is driving change in the right direction.

Your vessels are known for meeting the highest capacity standards and punctuality. How do you ensure timekeeping?

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